



MEDIA RELEASE

For immediate release

Ovolo Hotels and foodpanda for Business Partner Together to Amplify the Quarantine Concierge Experience

– delivering everything from takeaway meals to egg tarts to general amenities, with access to exclusive discounts.

[Hong Kong, September 1] Ovolo has always strived to continuously improve their Quarantine Concierge package. At foodpanda for business, they've always strived to bring better lunches and food into offices and workplaces. There was a natural synergy in these two well-known brands coming together to form a partnership.

Ovolo Hotels launched Quarantine Concierge in mid-2020 as one of the first official quarantine packages. Throughout the past 18 months, the package has slowly evolved into the success it is now, purely through guest feedback and experience.

With this collaboration, it enhances the delivery experience, ensuring Ovolo's quarantine guests can always order from their favourite restaurants or deliver essential items from nearby supermarkets at the click on a button, simply by setting up a corporate foodpanda for business account. Having a corporate account not only gives guests access to exclusive discounts and offers, but also gives a more personalised experience with a dedicated corporate customer service and account management team.

Melissa Tsang, Head of Corporate Development, foodpanda, says, "It's been a pleasure to unite with Ovolo on a mission to make the quarantine experience more pleasurable. Ovolo provides an amazing tailored guest experience, and with foodpanda for business, our aim is to provide further convenience and comfort, bringing all of your favourite and beloved restaurants and home necessities delivered to your doorstep. Together, we hope to help make the compulsory quarantine period turn into a pleasant downtime experience that feels like a second home."

By utilizing foodpanda for business' platform and delivery fleet to handle ad hoc guest requests, the Ovolo front of house staff are able to do what they do best - staying at the hotel to take care of guests.

Damian Flynn, General Manager of Ovolo Southside, says about this partnership, "foodpanda for business has been a great and well-received partnership as we've already seen a significant uptake from our guests, indicating its success. Quarantine Concierge has evolved over time to improve upon the daily happy hour offerings, inviting likeminded local partners to host social sessions, adding an indulgent Last Supper meal choice to feast upon, and more. Now with this partnership, we are able to also improve upon restaurant delivery and essential runs."

This partnership launched at Ovolo Southside on July 6th, and at Ovolo Central on August 9th. When checking in at either of these locations, guests will be greeted with a smile and an invitation to join that respective hotel's foodpanda for business account.



Both Ovolo and foodpanda for business will continue to explore new facets of the partnership to improve the guest experience.

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About Ovolo Group:

The Ovolo Group was founded by entrepreneur Girish Jhunjnuwala and first entered the real estate market in 2002; then further expanded into the hotel industry in 2010. Ovolo Hotels quickly became one of Hong Kong and Australia's most dynamic independent owner operated hospitality firms by providing guests with the best in effortless living across hotels and food and beverage outlets.

The Ovolo Group is a collection of contemporary hotels that keep you connected to the little luxuries you love, all effortlessly included. The company prides itself on being in touch with the modern traveller through award-winning interior designs, detail-driven comforts, complimentary value-added services like the mini bar and breakfast, with cutting-edge technology. Ovolo Hotels have been acknowledged for Hotel and Accommodation Excellence, receiving the accolade "Hotel Brand of the Year", at the 2019 and 2020 HM Awards.

A proud Hong Kong brand, Ovolo Group remains a family-owned and privately-operated business operating four hotels and three restaurants in Hong Kong, and seven hotels and five restaurants across Australia in Sydney, Melbourne, Canberra and Brisbane. A new hotel is being developed in Melbourne, Australia, Ovolo South Yarra.

Ovolo also has the By Ovolo Collective within its portfolio of hotels, a distinctive collection of four hotels each one unique, each one special, the more guests explore, the more they'll find. These include Nishi Apartments in Canberra Australia, The Sheung Wan by Ovolo in Hong Kong, and Mamaka Kuta Beach in Bali Indonesia.

As of March 2021, Dash Living collaborated with Ovolo Hotels to launch two new generation of serviced rental solutions in Hong Kong. A total of 135 rooms and suites that form part of a new generation of serviced rental solutions for hyper-mobile millennials will be available for booking. The Aberdeen by Dash Living, soon-to-be converted from Mojo Nomad By Ovolo, offers 79 rooms ranging from studios to executive suites. The 56-room The Sheung Wan By Ovolo, only remaining under Ovolo's management for stays under 7 days, will offer units from studio, one bedroom, to family room options.